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Taapsee Pannu loves the new Melange by Lifestyle festive collection. Watch her talk about her favourites, and shop the collection.

Jalance

e: Lifestyle **EXPLORE ON LIFESTYL** 

# **GLANCE STEALS THE MINDS OF MODERN INDIAN WOMEN** FOR LIFESTYLE

Glance is a frictionless and beautiful way for consumers to know about what's going on. Glance introduces consumers to the content they love as a screen-zero experience on the smartphone.

### lifestyle





- Vasanth Kumar, Managing Director, Lifestyle



1.7 million unique users reached in 5 days

**12 million** minutes of consumer engagement

1. Results from ad effectiveness study after the campaign. 80% of the campaign engagement occurred during the weekend.



"Glance is the perfect experience for consumers when it comes to content and brand stories. It is an exciting combination of visual storytelling, guaranteed attention and phenomenal scale."





2.5% uplift in aided recall over two days<sup>1</sup>





# THE CHALLENGE

Contemporary ethnic wear brand, Melange by Lifestyle, launched its festive collection with Bollywood actress and style icon, Taapsee Pannu through a captivating fashion show. It wanted to create top-of-mind awareness among modern Indian women during the launch period and chose content marketing to meet its goal.





# **THE SOLUTION**

Lifestyle turned to Glance for engaging modern Indian women.

Lifestyle tapped into the scale<sup>2</sup> and power of visual storytelling that Glance offers to deliver their brand narrative.



The Melange woman is strong, fierce and bold, just like Taapsee Pannu! What defines your Melange? Check out the collection at Lifestyle.

© Lifestyle (Glance by InMobi)

2. Consumers unlock their smartphone 120 times a day.

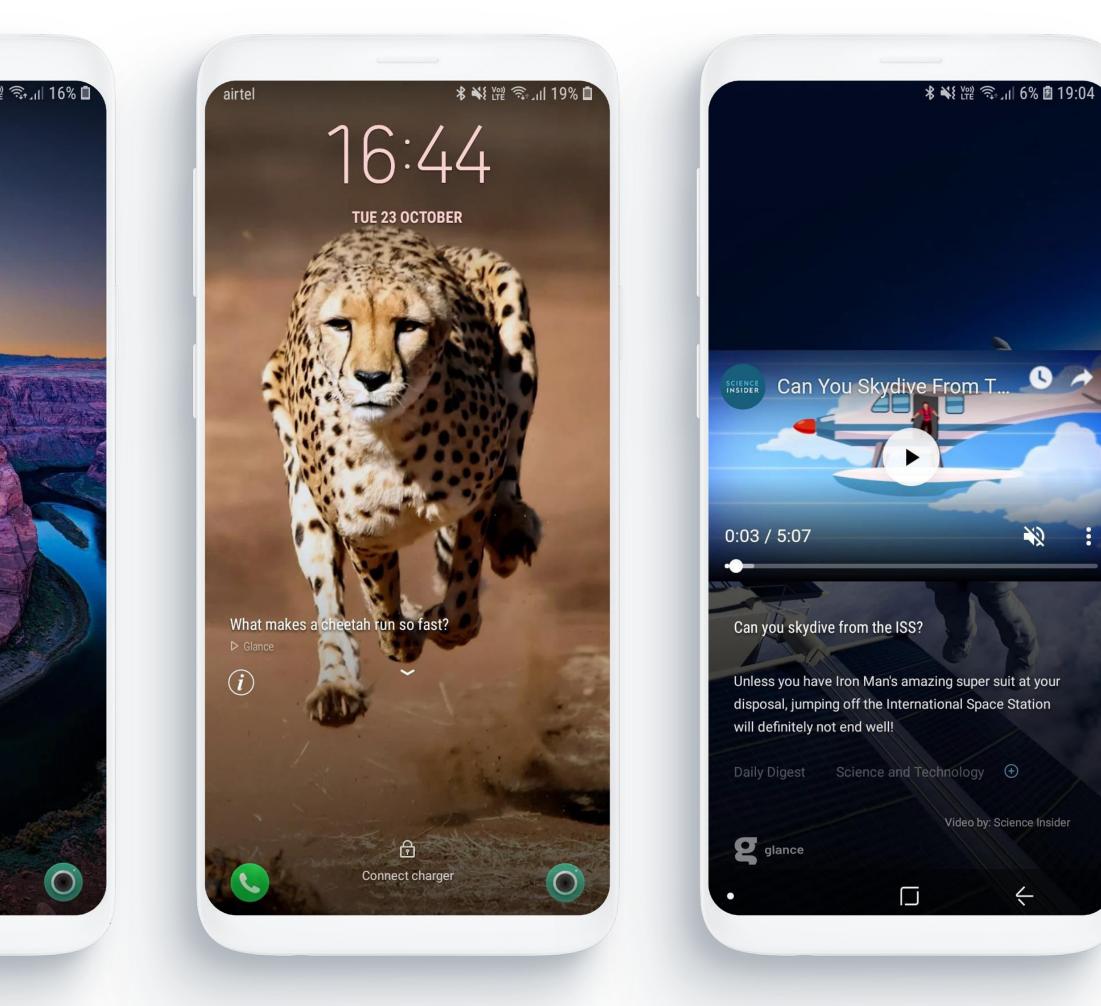
#### lifestyle



Glance introduces consumers to the content they love as a **screen-zero experience** on the smartphone. Consumers can immerse themselves in content by merely waking up their smartphone - without having to search, open an app or unlock the phone.













# REACH **SCREEN-ZERO AUDIENCES ON** GLANCE

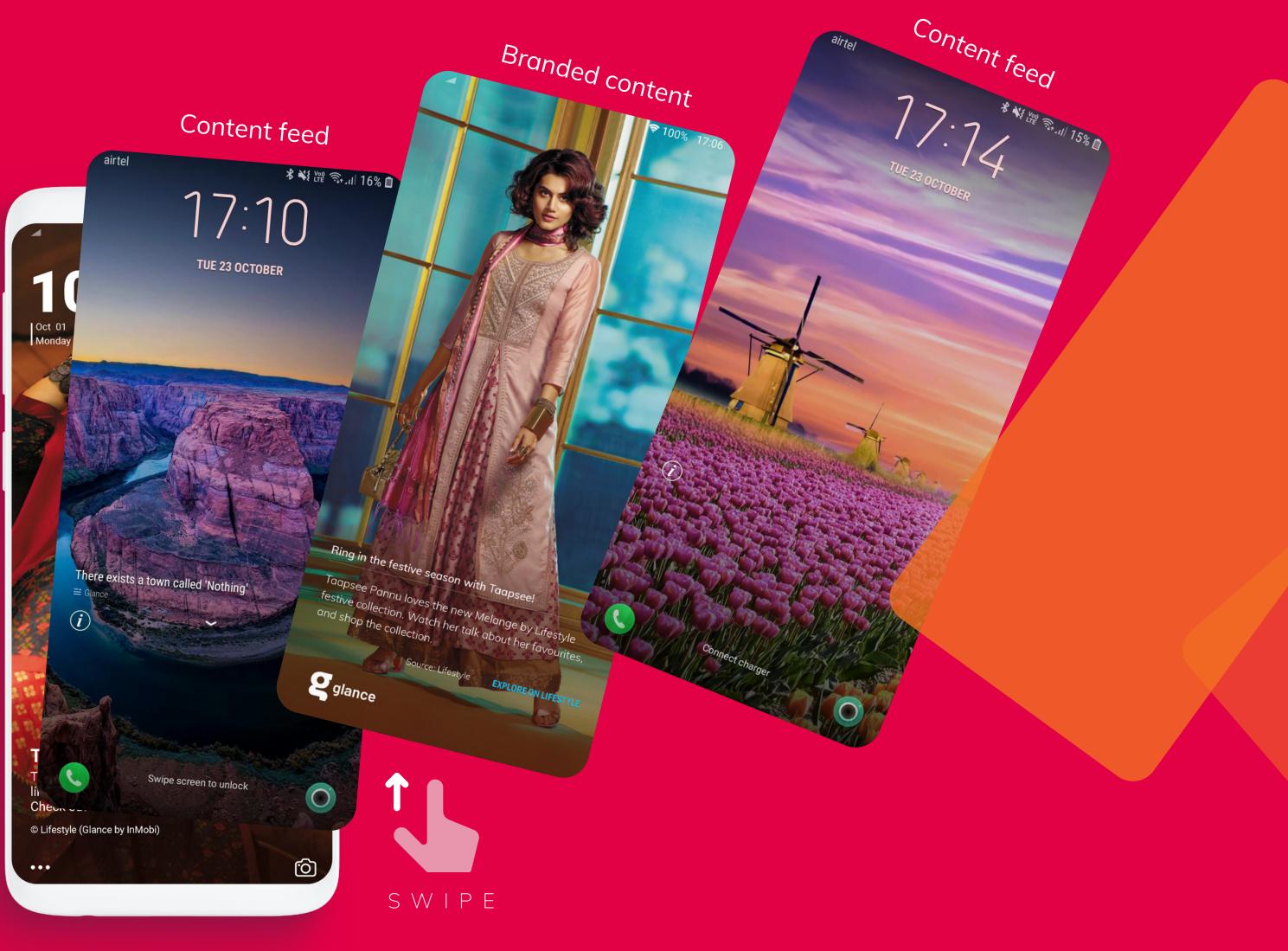


# CAPTIVATE CONSUMERS WITH VISUAL STORYTELLING



STORYTELLING

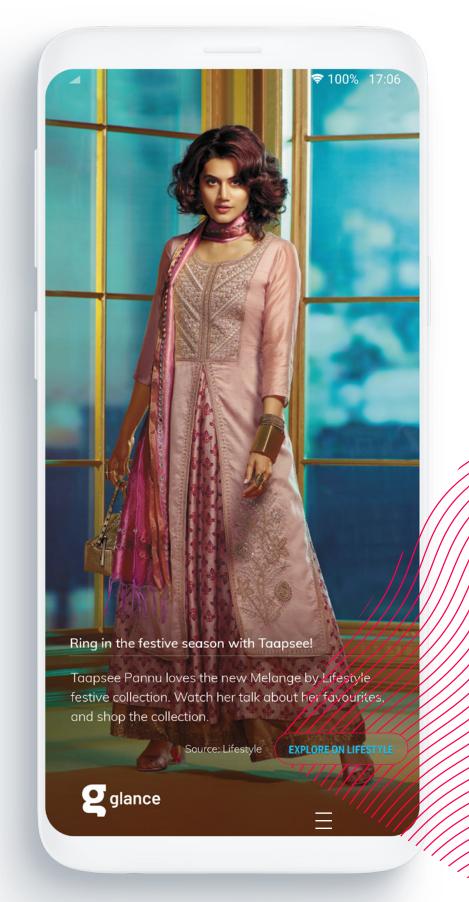


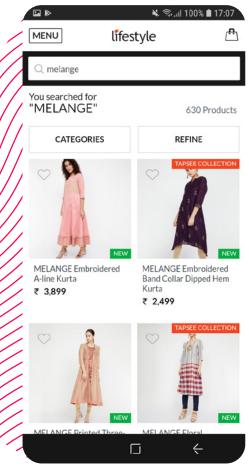


#### lifestyle











BRAND **AWARENESS** 

### **UNVEIL YOUR BRAND PROMISE TO HIGHLY ENGAGED CONSUMERS**





# RESULTS

Melange by Lifestyle was the mobile 'showstopper' among modern Indian women.

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Peak awareness on Weekend

Number of unique users reached - 1.7 million

Number of glances viewed – 10 million

Percentage uplift in aided recall over weekend\* - 2.5%



Accounted for **12%** of total fashion content on Glance during the campaign period

The Lifestyle stories engaged users for close to 72s on average

#### lifestyle

# Disproportionate Consumer Mindshare

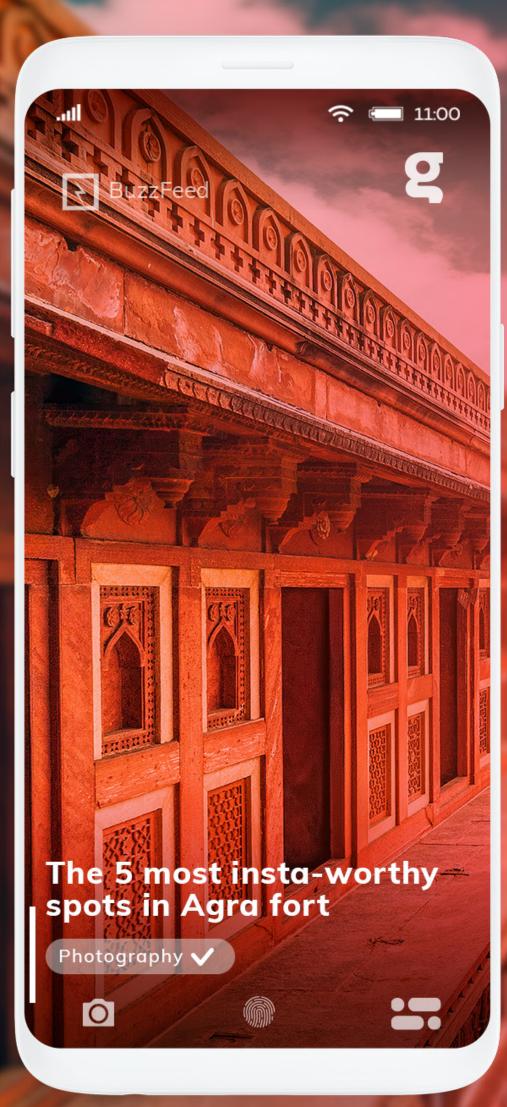


#### **Strong Brand** Engagement

Total number of interactions - 78,029

Lifestyle glances among top **10%** of all glances viewed during the campaign period







# The most beautiful way to know what's going on!

